

NXP Semiconductors Reports First Quarter 2018 Results

	<u>Q1 2018</u>
Revenue	\$2.269 billion
GAAP Gross margin	51.7%
GAAP Operating margin	6.1%

Non-GAAP Gross margin52.9%Non-GAAP Operating margin27.2%

EINDHOVEN, The Netherlands, May 3, 2018 – NXP Semiconductors N.V. (NASDAQ: NXPI) today reported financial results for the first quarter 2018 ended April 1, 2018.

NXP delivered first quarter revenue of \$2.27 billion, an increase of approximately 3 percent year on year, and a decrease of 8 percent as compared to the prior quarter, with the annual period comparison impacted by the divestment of the Standard Products business during the first quarter of 2017. HPMS segment revenue was \$2.17 billion, an increase of 8 percent year on year, and a decrease of 8 percent on a sequential basis.

Within the Automotive group, first quarter revenue was \$995 million, up 10 percent year on year, with auto MCU, advanced analog and infotainment all contributing to the year on year growth. Within the Secure Connected Devices group, first quarter revenue was \$633 million, up 17 percent year on year driven by demand for general purpose, multi-market MCU and high performance application processor products, and continued year on year growth of mobile transaction products. In the Secure Interface and Infrastructure group, first quarter revenue was \$396 million, down 12 percent year on year due to declines within the Digital Networking and RF-based product groups, with annual growth in Interface and Power products offsetting declines. Lastly, in Secure Identification Solutions group, first quarter revenue was \$142 million, up 25 percent year on year due to growth in the mobility and retail, and government identification markets, and continued stabilization in the global bank-card market.

"We continue to believe that our transaction with Qualcomm is important to supporting our customers' long term requirements in both autonomous driving and secure IoT given our complementary product portfolios, Qualcomm's strength in connectivity and high end processing. On April 19th, NXP agreed with Qualcomm to an extension of the purchase agreement to facilitate the final needed regulatory approval by the Ministry of Commerce ("MOFCOM") of the Government of China, the last remaining regulatory requirement as all other regulatory authorities have cleared more than three and a half months ago. Once all required regulatory approvals are obtained, the companies can execute the final tender offer process to complete the transaction. Finally, I would like to personally thank all our employees for their focus and significant effort they have invested to assure NXP's success and to thank all our customers for their commitment to NXP." said Richard Clemmer, NXP Chief Executive Officer.

"In the first quarter, our GAAP operating margin was 6.1 percent, a decline from the 75.9 percent reported in the first quarter of 2017 due to the \$1.6 billion realized gain related to the divestment of the Standard Products business during the first quarter of 2017. Our first quarter non-GAAP operating margin was 27.2 percent, essentially flat as compared to the first quarter of 2017. On a sequential basis, our first quarter GAAP operating margin declined 250-basis points from the 8.6 percent reported in the fourth quarter of 2017, and our non-GAAP operating margin declined 390-basis points due to the sequential revenue decline, associated gross profit fall-through, and increased product development costs. And finally, due to an improved net debt position and positive cash flow generation, our overall financial leverage was reduced to 0.82x," said Peter Kelly, NXP Chief Financial Officer.

Summary of Reported First Quarter 2018 (\$ millions, unaudited)

	Q	1 2018	Q	4 <u>2017</u>	<u>Q</u>	1 2017	<u>Q - Q</u>	<u>Y - Y</u>
Product Revenue	\$	2,166	\$	2,348	\$	2,129	-8%	2%
Corporate & Other	\$	103	\$	108	\$	82	-5%	26%
Total Revenue	\$	2,269	\$	2,456	\$	2,211	-8%	3%
GAAP Gross Profit	\$	1,172	\$	1,242	\$	1,079	-6%	9%
Gross Profit Adjustments (1)	\$	(28)	\$	(89)	\$	(65)		
Non-GAAP Gross Profit	\$	1,200	\$	1,331	\$	1,144	-10%	5%
GAAP Gross Margin		51.7%		50.6%		48.8%		
Non-GAAP Gross Margin		52.9%		54.2%		51.7%		
GAAP Operating Income / (Loss)	\$	138	\$	210	\$	1,679	-34%	-92%
Operating Income Adjustments ⁽¹⁾		(479)		(553)		1,080		
Non-GAAP Operating Income	\$	617	\$	763	\$	599	-19%	3%
GAAP Operating Margin		6.1%		8.6%		75.9%		
Non-GAAP Operating Margin		27.2%		31.1%		27.1%		

(1) For an explanation of GAAP to non-GAAP adjustments, please see "Non-GAAP Financial Measures" on page 3 of this release.

Additional Information for the First Quarter 2018:

- On October 27, 2016 Qualcomm, Incorporated (NASDAQ: QCOM), ("Qualcomm") and NXP Semiconductors N.V. (NASDAQ: NXPI), announced a definitive agreement, unanimously approved by the boards of directors of both companies, under which Qualcomm will acquire NXP. Under the terms of the revised definitive agreement, a subsidiary of Qualcomm will commence a tender offer to acquire all the issued and outstanding shares of NXP for \$127.50 per share in cash. The tender offer commenced on November 18, 2016.
- On April 19, 2018 Qualcomm and NXP entered into an amendment to their purchase agreement, extending the end date of the purchase agreement until July 25, 2018. The amendment also provides that if the parties have not received all required regulatory approvals, including from the Ministry of Commerce in China (MOFCOM), by 11:59 p.m. New York City time on July 25, 2018, Qualcomm will pay the previously agreed termination fee to NXP no later than 9:00 a.m. New York City time on July 26, 2018.
- Total gross debt was \$6.58 billion, up from the \$6.57 billion at the end of the fourth quarter of 2017, and up from the \$6.51 billion at the end of the first quarter of 2017. Cash was \$3.98 billion, an increase from the \$3.55 billion at the end of the fourth quarter of 2017, and an increase from the \$2.24 at the end of the first quarter of 2017. Net debt at the end of the first quarter was \$2.60 billion, a decline from the \$3.02 billion at the end of the fourth quarter of 2017, and decline from \$4.27 billion at the end of the first quarter of 2017. Trailing twelve months, adjusted EBITDA was \$3.18 billion, an increase from \$3.16 billion at the end of the fourth quarter of 2017, and an increase from \$3.06 billion at the end of the first quarter of 2017. Financial leverage, defined as net debt divided by trailing twelve months adjusted EBITDA was 0.82x, an improvement from 0.96x at the end of the fourth quarter of 2017, and an improvement from 1.40x reported at the end of the first quarter of 2017.
 - Cash flow from operations was \$620 million, a decrease from the \$738 million at the end of the fourth quarter of 2017. Net capital expenditures on property, plant and equipment was \$156 million, an increase from the \$132 million at the end of the fourth quarter of 2017. Non-GAAP free cash flow, defined as cash flow from operations, less net capital expenditures on property, plant and equipment was \$464 million, a decrease from the \$606 million at the end of the fourth quarter of 2017.
 - During the first quarter NXP repurchased 0.3 million shares for a total cost of \$30 million. Weighted average number of diluted shares (after deduction of treasury shares) for the three-month period ended April 1, 2018 was 347 million. Due to the pending acquisition by Qualcomm, NXP has suspended its open market share repurchases. Shares are currently only repurchased in relation to employee equity award transactions.
 - Net cash paid for interest was \$21 million in the first quarter.

- Net cash paid for income taxes related to on-going operations was \$16 million, with an additional \$28 million paid related to the divestment of the Standard Products business, for a total of \$44 million.
- SSMC, NXP's consolidated joint-venture wafer fab with TSMC, reported first quarter 2018 operating income of \$31 million, EBITDA of \$43 million and a closing cash balance of \$241 million.
- NXP combined wafer-fab utilization averaged 93 percent, as compared to 91 percent in the prior quarter, and 95% in the first quarter of 2017.
- Working capital metrics and channel inventory was:
 - o Days of inventory held by NXP was 106 days, up 7 days sequentially versus the fourth quarter;
 - o Days payable was 83 days, down 9 days sequentially from the fourth quarter;
 - o Days sales was 32 days a decline of 1 day sequentially from the fourth quarter;
 - o The cash conversion cycle was 55 days, an increase of 15 days versus the fourth quarter;
 - Channel inventory held by NXP's distribution partners was 2.4 months, essentially flat on a sequential basis, and in line with NXPs long-term channel target of 2.5 months, plus or minus a half month;
 - o Sales into the distribution channel were down 14 percent sequentially;
 - o Sales out of the distribution channel were down 8 percent sequentially.

Supplemental Information (\$ millions, unaudited)

	Q	1 2018	Q	4 2017	Q	1 2017	<u>Q-Q</u>	<u>Y-Y</u>
Automotive	\$	995	\$	970	\$	906	3%	10%
Secure Identification Solutions (SIS)	\$	142	\$	136	\$	114	4%	25%
Secure Connected Devices (SCD)	\$	633	\$	745	\$	541	-15%	17%
Secure Interface & Infrastructure (SI&I)	\$	396	\$	497	\$	450	-20%	-12%
High Performance Mixed Signal (HPMS)	\$	2,166	\$	2,348	\$	2,011	-8%	8%
Standard Products (STDP)	\$	-	\$	-	\$	118	NM	NM
Product Revenue	\$	2,166	\$	2,348	\$	2,129	-8%	2%
Corporate & Other	<u>\$</u>	103	\$	108	\$	82	-5%	26%
Total Revenue	\$	2,269	\$	2,456	\$	2,211	-8%	3%

Guidance and Conference Call

As previously announced, NXP will not hold an earnings call nor provide forward guidance for the second quarter of 2018 due to the pending acquisition of NXP by Qualcomm.

Non-GAAP Financial Measures

In managing NXP's business on a consolidated basis, management develops an annual operating plan, which is approved by our Board of Directors, using non-GAAP financial measures. In measuring performance against this plan, management considers the actual or potential impacts on these non-GAAP financial measures from actions taken to reduce costs with the goal of increasing our gross margin and operating margin and when assessing appropriate levels of research and development efforts. In addition, management relies upon these non-GAAP financial measures when making decisions about product spending, administrative budgets, and other operating expenses. We believe that these non-GAAP financial measures, when coupled with the GAAP results and the reconciliations to corresponding GAAP financial measures, provide a more complete understanding of the Company's results of operations and the factors and trends affecting NXP's business. We believe that they enable investors to perform additional comparisons of our operating results, to assess our liquidity and capital position and to analyze financial performance excluding the effect of expenses unrelated to operations, certain non-cash expenses and share-based compensation expense, which may obscure trends in NXP's underlying performance. This information also enables investors to compare financial results between periods where certain items may vary independent of business performance, and allow for greater transparency with respect to key metrics used by management.

These non-GAAP financial measures are provided in addition to, and not as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. The presentation of these and other similar items in NXP's non-GAAP financial results should not be interpreted as implying that these items are non-recurring, infrequent, or unusual. Reconciliations of these non-GAAP measures to the most comparable measures calculated in accordance with GAAP are provided in the financial statements portion of this release in a schedule entitled "Financial Reconciliation of GAAP to non-GAAP Results (unaudited)." Please refer to the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information related to our rationale for using these non-GAAP financial measures, as well as the impact of these measures on the presentation of NXP's operations.

In addition to providing financial information on a basis consistent with U.S. generally accepted accounting principles ("GAAP"), NXP also provides the following selected financial measures on a non-GAAP basis: (i) Gross profit, (ii) Gross margin, (iii) Research and development, (iv) Selling, general and administrative, (v) Amortization of acquisition-related intangible assets, (vi) Other income, (vii) Operating income (loss), (viii) Operating margin, (ix) Financial Income (expense), (x) EBITDA, adjusted EBITDA and trailing 12 month adjusted EBITDA, and (xi) free cash flow and free cash flow as a percent of Revenue. The non-GAAP information excludes the amortization of acquisition related intangible assets, the purchase accounting effect on inventory and property, plant and equipment, merger related costs (including integration costs), certain items related to divestitures, share-based compensation expense, restructuring and asset impairment charges, non-cash interest expense on convertible notes, extinguishment of debt, changes in the fair value of the warrant liability prior to January 1, 2016 and foreign exchange gains and losses.

About NXP Semiconductors

NXP Semiconductors N.V. (NASDAQ:NXPI) enables secure connections and infrastructure for a smarter world, advancing solutions that make lives easier, better and safer. As the world leader in secure connectivity solutions for embedded applications, NXP is driving innovation in the secure connected vehicle, end-to-end security & privacy and smart connected solutions markets. Built on more than 60 years of combined experience and expertise, the company has over 30,000 employees in more than 30 countries and posted revenue of \$9.26 billion in 2017. Find out more at www.nxp.com

Forward-looking Statements

This document includes forward-looking statements which include statements regarding NXP's business strategy, financial condition, results of operations, and market data, as well as any other statements which are not historical facts. By their nature, forward-looking statements are subject to numerous factors, risks and uncertainties that could cause actual outcomes and results to be materially different from those projected. These factors, risks and uncertainties include the following: market demand and semiconductor industry conditions; the ability to successfully introduce new technologies and products; the end-market demand for the goods into which NXP's products are incorporated; the ability to generate sufficient cash, raise sufficient capital or refinance corporate debt at or before maturity; the ability to meet the combination of corporate debt service, research and development and capital investment requirements; the ability to accurately estimate demand and match manufacturing production capacity accordingly or obtain supplies from third-party producers; the access to production capacity from third-party outsourcing partners; any events that might affect thirdparty business partners or NXP's relationship with them: the ability to secure adequate and timely supply of equipment and materials from suppliers: the ability to avoid operational problems and product defects and, if such issues were to arise, to correct them quickly; the ability to form strategic partnerships and joint ventures and to successfully cooperate with alliance partners; the ability to win competitive bid selection processes to develop products for use in customers' equipment and products; the ability to successfully establish a brand identity; the ability to successfully hire and retain key management and senior product architects, our ability to complete merger and acquisition related activity including risks and uncertainties associated with the pending offer by Qualcomm River Holdings B.V., a wholly owned subsidiary of QUALCOMM Incorporated, to purchase all of NXP's outstanding common shares; and, the ability to maintain good relationships with our suppliers. In addition, this document contains information concerning the semiconductor industry and NXP's business segments generally, which is forward-looking in nature and is based on a variety of assumptions regarding the ways in which the semiconductor industry, NXP's market segments and product areas may develop. NXP has based these assumptions on information currently available, if any one or more of these assumptions turn out to be incorrect, actual market results may differ from those predicted. While NXP does not know, what impact any such differences may have on its business, if there are such differences, its future results of operations and its financial condition could be materially adversely affected. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak to results only as of the date the statements were made. Except for any ongoing obligation to disclose material information as required by the United States federal securities laws, NXP does not have any intention or obligation to publicly update or revise any forward-looking statements after we distribute this document, whether to reflect any future events or circumstances or otherwise. For a discussion of potential risks and uncertainties, please refer to the risk factors listed in our SEC filings. Copies of our SEC filings are available on our Investor Relations website, www.nxp.com/investor or from the SEC website, www.sec.gov.

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NXP Semiconductors Table 1: Condensed consolidated statement of operations (unaudited)

(\$ in millions except share data)		Three Months Ended							
	Арі	il 1, 2018	Decem	ber 31, 2017	April 2, 2017				
Revenue	\$	2,269	\$	2,456	\$	2,211			
Cost of revenue		(1,097)		(1,214)		(1,132)			
Gross profit		1,172		1,242		1,079			
Research and development		(426)		(414)		(367)			
Selling, general and administrative		(248)		(269)		(266)			
Amortization of acquisition-related intangible assets		(360)		(347)		(365			
Total operating expenses		(1,034)		(1,030)		(998			
Other income (expense)				(2)		1,598			
Operating income (loss)		138		210		1,679			
Financial income (expense): Extinguishment of debt Other financial income (expense)		- (68)		- (79)		(41 (95			
Income (loss) before taxes		70		131		1,543			
Benefit (provision) for income taxes		(2)		629		(230			
Results relating to equity-accounted investees		2		8		5			
Net income (loss)		70		768		1,318			
Less: Net income (loss) attributable to non-controlling interests		12		15		13			
Net income (loss) attributable to stockholders		58		753		1,305			
Earnings per share data: Net income (loss) per common share attributable to stockholders in \$	5:								
Basic	\$	0.17	\$	2.20	\$	3.88			
Diluted	\$	0.17	\$	2.17	\$	3.79			
Weighted average number of shares of common stock outstanding d	uring the pe	eriod (in thousa	nds):						
Basic		343,661		342,088		336,396			
Diluted		346,899		347,176		344,011			

NXP Semiconductors Table 2: Condensed consolidated balance sheet (unaudited)

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(\$ in millions)		As of							
	April 1, 2018	December 31, 2017	April 2, 2017						
Current assets:									
Cash and cash equivalents	\$ 3,983	\$ 3,547	\$ 2,238						
Accounts receivable, net	791	879	983						
Inventories, net	1,251	,	1,144						
Other current assets	536		317						
Total current assets	6,561	6,044	4,682						
Non-current assets:									
Other non-current assets	888	981	816						
Property, plant and equipment, net	2,307	2,295	2,279						
Identified intangible assets, net	5,494	5,863	6,983						
Goodwill	8,877	8,866	8,854						
Total non-current assets	17,566	18,005	18,932						
Total assets	24,127	24,049	23,614						
Current liabilities:									
Accounts payable	984	1,146	975						
Restructuring liabilities-current	67	74	95						
Accrued liabilities	865	5 747	984						
Short-term debt	1,249	751	11						
Total current liabilities	3,165	2,718	2,065						
Non-current liabilities:			0.400						
Long-term debt	5,329	,	6,498						
Restructuring liabilities	15		22						
Deferred tax liabilities	650		1,489						
Other non-current liabilities	1,078		917						
Total non-current liabilities	7,072		8,926						
Non-controlling interests	201		234						
Stockholders' equity	13,689		12,389						
Total equity	13,890		12,623						
Total liabilities and equity	24,127	24,049	23,614						

NXP Semiconductors Table 3: Condensed consolidated statement of cash flows (unaudited)

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(\$ in millions)	Three Months Ended							
	April 1, 2018	December 31, 2017	April 2, 2017					
Cash Flows from operating activities								
Net income (loss)	\$ 70	\$ 768	\$ 1,318					
Adjustments to reconcile net income (loss):								
Depreciation and amortization	491	542	534					
Stock-based compensation	69	78	68					
Amortization of discount on debt	10	10	10					
Amortization of debt issuance costs	3	3	3					
Net gain on sale of assets	-	(4)	(1,597)					
Loss on extinguishment of debt	-	-	41					
Results relating to equity accounted investees	(2)	(8)	(5)					
Changes in deferred taxes	(42)	(593)	25					
Changes in operating assets and liabilities:								
(Increase) decrease in receivables and other current assets	81	(25)	4					
(Increase) decrease in inventories	(36)	(31)	(28)					
Increase (decrease) in accounts payable and accrued liabilities	(26)	82	244					
Decrease (Increase) in other non-current assets	-	(92)	(1)					
Exchange differences	5	5	12					
Other items	(3)	3	(3)					
Net cash provided by (used for) operating activities	620	738	625					
Cash flows from investing activities:								
Purchase of identified intangible assets	(18)	(10)	(24)					
Capital expenditures on property, plant and equipment	(156)	(133)	(161)					
Proceeds from disposals of property, plant and equipment	-	1	-					
Proceeds from sale of interests in businesses, net of cash divested	-	-	2,614					
Other		7_	(1)					
Net cash provided by (used for) investing activities	(174)	(135)	2,428					
Cash flows from financing activities:								
Repurchase of long-term debt	-	-	(2,728)					
Principal payments on long-term debt	-	(4)	(4)					
Cash proceeds from exercise of stock options	20	129	36					
Purchase of treasury shares	(30)	(248)	(26)					
Net cash provided by (used for) financing activities	(10)	(123)	(2,722)					
Effect of changes in exchange rates on cash positions	<u>-</u>	2	13_					
Increase (decrease) in cash and cash equivalents	436	482	344					
Cash and cash equivalents at beginning of period	3,547	3,065	1,894					
Cash and cash equivalents at end of period	3,983	3,547	2,238					
Net cash paid during the period for:								
Interest	21	81	53					
Income taxes	44	67	56					
Non-cash adjustment related to the adoption of ASC 606:								
Receivables and other current assets	(36)	-	-					
Inventories	22	-	-					

NXP Semiconductors

Table 4: Reconciliation of GAAP to non-GAAP Segment Results (unaudited)

(\$ in millions)			Three M	onths Ended			
	Apri	l 1, 2018	Decem	ber 31, 2017	April 2, 2017		
High Performance Mixed Signal (HPMS) Standard Products		2,166		2,348		2,011 118	
Product Revenue		2,166		2,348		2,129	
Corporate and Other		103		108		82	
Total Revenue	\$	2,269	\$	2,456	\$	2,211	
HPMS Revenue	\$	2,166	\$	2,348	\$	2,011	
Percent of Total Revenue		95.5%		95.6%		91.09	
HPMS segment GAAP gross profit		1,161		1,228		1,030	
PPA effects		(18)		(78)		(58	
Restructuring Stock based compensation		- (9)		- (10)		(
Other incidentals		-					
HPMS segment non-GAAP gross profit	\$	1,188	\$	1,316	\$	1,09	
HPMS segment GAAP gross margin		53.6%		52.3%		51.2	
HPMS segment non-GAAP gross margin		54.8%		56.0%		54.5	
HPMS segment GAAP operating profit		161		246		8	
PPA effects		(381)		(430)		(42	
Restructuring Stock based compensation		- (69)		- (77)		(6)	
Merger-related costs		(09)		(77)		() ()	
Other incidentals		-		-		,	
HPMS segment non-GAAP operating profit	\$	614	\$	756	\$	57	
HPMS segment GAAP operating margin		7.4%		10.5%		4.0	
HPMS segment non-GAAP operating margin		28.3%		32.2%		28.3	
Standard Products Revenue	\$	-	\$	-	\$	11	
Percent of Total Revenue		-		-		5.3	
Standard Products segment GAAP gross profit		-		-		4	
PPA effects Restructuring		-		-			
Stock based compensation		-		-		(
Other incidentals		-		-	-		
Standard Products segment non-GAAP gross profit	\$	-	\$	-	\$	4	
Standard Products segment GAAP gross margin Standard Products segment non-GAAP gross margin		NM NM		NM NM		38.1 35.6	
Standard Products segment GAAP operating profit		-		-		3	
PPA effects Restructuring		-		-			
Stock based compensation		-		-		(2	
Other incidentals		-		-			
Standard Products segment non-GAAP operating profit	\$	-	\$	-	\$	2	
Standard Products segment GAAP operating margin		NM		NM		26.3	
Standard Products segment non-GAAP operating margin		NM		NM		24.6	
Corporate and Other Revenue	\$	103	\$	108	\$	8	
Percent of Total Revenue Corporate and Other segment GAAP gross profit		4.5% 11		4.4% 14		3.7	
PPA effects		(1)		(1)		(
Restructuring		-		-		(*	
Stock based compensation		-		-			
Other incidentals Corporate and Other segment non-GAAP gross profit	\$	- 12	\$	- 15	\$		
Corporate and Other segment GAAP gross margin	Ψ	10.7%	Ψ	13.0%	Ψ	4.9	
Corporate and Other segment con-GAAP gross margin		11.7%		13.0%		4.9 7.3	
Corporate and Other segment GAAP operating profit		(23)		(36)		1,56	
PPA effects		(1)		(1)		(*	
Restructuring		(1)		-		(*	
Stock based compensation		-		(1)		(0)	
Merger-related costs Other incidentals		(23)		(29)		(2) 1,59	
Other Incidentals Corporate and Other segment non-GAAP operating profit	\$	(1) 3	\$	<u>(12)</u> 7	\$	1,59	
Corporate and Other segment GAAP operating margin	<u> </u>	-22.3%	<u> </u>	-33.3%		1911.0	
Corporate and Other segment non-GAAP operating margin		2.9%		-33.5 %		0.09	

1) Adjustment relates primarily to the gain on the sale of the SP business on February 6, 2017.

NXP Semiconductors Table 5: Financial Reconciliation of GAAP to non-GAAP Results (unaudited)

(\$ in millions except share data)	Three Months Ended							
	Apri	l 1, 2018	Decemb	er 31, 2017	April 2, 2017			
Revenue	\$	2,269	\$	2,456	\$	2,211		
GAAP Gross profit	\$	1,172	\$	1,242	\$	1,079		
PPA effects		(19)		(79)		(59)		
Restructuring		-		-		(1)		
Stock Based Compensation		(9)		(10)		(9)		
Other incidentals		-		-		4		
Non-GAAP Gross profit	\$	1,200	\$	1,331	\$	1,144		
GAAP Gross margin		51.7%		50.6%		48.8%		
Non-GAAP Gross margin		52.9%		54.2%		51.7%		
GAAP Research and development	\$	(426)	\$	(414)	\$	(367)		
Restructuring		-		-		12		
Stock based compensation		(31)		(35)		(29)		
Merger-related costs Other incidentals		(1)		(1)		(1)		
Non-GAAP Research and development	\$	(394)	\$	(378)	\$	(349)		
GAAP Selling, general and administrative	\$	(248)	\$	(269)	\$	(266)		
PPA effects	Ŧ	(3)	Ŧ	(5)	Ŧ	(6)		
Restructuring		(1)		-		(3)		
Stock based compensation		(29)		(33)		(30)		
Merger-related costs		(25)		(31)		(29)		
Other incidentals	<u>_</u>	- (100)		(10)	<u></u>	- (100)		
Non-GAAP Selling, general and administrative	\$	(190)	\$	(190)	\$	(198)		
GAAP amortization of acquisition-related intangible assets PPA effects	\$	(360) (360)	\$	(347) (347)	\$	(365) (365)		
Non-GAAP amortization of acquisition-related intangible assets	\$	(300)	\$	-	\$	(303)		
GAAP Other income (expense) PPA effects	\$	-	\$	(2)	\$	1,598		
Other incidentals		(1)		(2)		1,596		
Non-GAAP Other income (expense)	\$	1	\$	-	\$	2		
GAAP Operating income (loss)	\$	138	\$	210	\$	1,679		
PPA effects		(382)		(431)		(430)		
Restructuring		(1)		-		8		
Stock based compensation		(69)		(78)		(68)		
Merger-related costs		(26)		(32)		(30)		
Other incidentals	<u></u>	(1)	<u>_</u>	(12)		<u>1,600</u> ¹⁾		
Non-GAAP Operating income (loss)	\$	617	\$	763	\$	599		
GAAP Operating margin		6.1%		8.6%		75.9%		
Non-GAAP Operating margin		27.2%		31.1%		27.1%		
GAAP Financial income (expense) PPA effects	\$	(68)	\$	(79)	\$	(136)		
Non-cash interest expense on convertible notes		(11)		(10)		(10)		
Foreign exchange gain (loss)		(3)		(3)		(5)		
Extinguishment on debt Changes in fair value of warrant liability		-		-		(41)		
Other financial expense		(3)		(11)		(5)		
Non-GAAP Financial income (expense)	\$	(51)	\$	(55)	\$	(75)		

1) Adjustment relates primarily to the gain on the sale of the SP business on February 6, 2017.

NXP Semiconductors Table 6: Adjusted EBITDA and Free Cash Flow (unaudited)

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(\$ in millions)	Three Months Ended							
	Apri	Decemb	oer 31, 2017	April 2, 2017				
Net Income (loss)	\$	70	\$	768	\$	1,318		
Reconciling items to EBITDA								
Financial (income) expense		68		79		136		
(Benefit) provision for income taxes		2		(629)		230		
Depreciation		116		145		154		
Amortization		375		397		380		
EBITDA	\$	631	\$	760	\$	2,218		
Reconciling items to adjusted EBITDA								
Results of equity-accounted investees		(2)		(8)		(5)		
Restructuring ¹⁾		1		-		(8)		
Stock based compensation		69		78		68		
Merger-related costs ¹⁾		26		32		30		
Other incidental items ¹⁾		1		12		(1,596)		
Adjusted EBITDA	\$	726	\$	874	\$	707		
	\$	3,176	\$	3,157	\$	3,056		

(\$ in millions)			Three Mo	onths Ended		
	April	1, 2018	Decemb	er 31, 2017	April 2, 2017	
Net cash provided by (used for) operating activities	\$	620	\$	738	\$	625
Net capital expenditures on property, plant and equipment		(156)		(132)		(161)
Non-GAAP free cash flow Non-GAAP free cash flow as a percent of Revenue	\$	464 21%	\$	606 25%	\$	464 21%