NXP Investor Presentation Fourth Quarter 2021 February 2022





USE OF NON-GAAP FINANCIAL MEASURES

This presentation or the subsequent discussion period includes forward-looking statements which include statements regarding NXP's business strategy, financial condition, results of operations, market data and expectations, outlooks, projections, estimates, goals and targets, as well as any other statements which are not historical facts. By their nature, forward-looking statements are subject to numerous factors, risks and uncertainties that could cause actual outcomes and results to be materially different from those projected. These factors, risks and uncertainties include the following: the duration and spread of the COVID-19 outbreak, its severity, the actions to contain the virus or treat its impact, and how quickly and to what extent normal economic and operating conditions can resume; market demand and semiconductor industry conditions; our ability to successfully introduce new technologies and products; the demand for the goods into which our products are incorporated; trade disputes between the U.S. and China, potential increase of barriers to international trade and resulting disruptions to NXP's established supply chains; our ability to generate sufficient cash, raise sufficient capital or refinance our debt at or before maturity to meet both our debt service and research and development and capital investment requirements; our ability to accurately estimate demand and match our production capacity accordingly or obtain sufficient supplies from third-party producers to meet demand; our access to production from third-party outsourcing partners, and any events that might affect their business or our relationship with them including the outbreak of COVID-19 or requirements to suspend activities with customers or suppliers because of changing import and export regulations; our ability to secure adequate and timely supply of equipment and materials from suppliers, our ability to avoid operational problems and product defects and, if such issues were to arise, to correct them quickly, our ability to form strategic partnerships and joint ventures and successfully cooperate with our alliance partners; our ability to win competitive bid selection processes to develop products for use in our customers' equipment and products; our ability to successfully hire and retain key management and senior product architects; and, our ability to maintain good relationships with our suppliers. In addition, this presentation or the subsequent discussion period contains information concerning the semiconductor industry and our business which is forward-looking in nature and is based on a variety of assumptions regarding the ways in which the semiconductor industry, our end markets and product areas may develop. NXP has based these assumptions on information currently available to us, if any one or more of these assumptions turn out to be incorrect, actual results may differ from those predicted. While we do not know what impact any such differences may have on our business, if there are such differences, our future results of operations and financial condition could be materially adversely affected. There can be no assurances that a pandemic, epidemic or outbreak of a contagious diseases, such as COVID-19, will not have a material and adverse impact on our business, operating results and financial condition in the future. Participants are cautioned not to place undue reliance on these forward-looking statements, which speak to results only as of the date the statements were made. The forward-looking statements in this presentation are based on management's plans, objectives and information available as of the February 1, 2022, date of this presentation. Except for any ongoing obligation to disclose material information as required by the United States federal securities laws, NXP does not have any intention or obligation to publicly update or revise any forward-looking statements, whether to reflect any future events or circumstances or otherwise. Neither future distribution of this material nor the continued availability of this material in archive form on our website should be deemed to constitute an update or re-affirmation of these forward-looking statements as of any future date. For a discussion of potential risks and uncertainties, please refer to the risk factors listed in our SEC filings. Copies of our filings are available from our Investor Relations website, www.nxp.com/investor or from the SEC website, www.sec.gov.

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USE OF NON-GAAP FINANCIAL MEASURES

In this presentation, we have included certain non-GAAP financial information, including (i) Gross profit, (ii) Gross margin, (iii) Research and development, (iv) Selling, general and administrative, (v) Amortization of acquisition-related intangible assets, (vi) Other income, (vii) Operating income (loss), (viii) Operating margin, (ix) Financial Income (expense), (x) Adjusted net income, adjusted EBITDA and trailing 12 month adjusted EBITDA and (xi) free cash flow and free cash flow as a percent of Revenue. Our non-GAAP results exclude, where applicable, the amortization of acquisition related intangible assets, the purchase accounting effect on inventory and property, plant and equipment, merger related costs (including integration costs), certain items related to divestitures, share-based compensation expense, restructuring and asset impairment charges, non-cash interest expense on convertible notes, extinguishment of debt and foreign exchange gains and losses. These non-GAAP measures are provided in addition to, and not as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. Reconciliations of these non-GAAP measures to the most comparable measures calculated in accordance with GAAP are provided in the appendix to the presentation. For further discussion of our use of non-GAAP measures and information on the reconciliation to most comparable measures calculated in accordance with GAAP, please refer to the NXP Historic Financial Model file found on the Financial Results page of the Investor Relations section of our website at www.nxp.com.



NXP Investment Thesis



Market leader with strong revenue growth



Proven financial model with resilient profitability



Reliable capital return policy of robust free cash flow



NXP's Unrivaled Technology Portfolio for the Secure Edge

SENSE



Everything **Aware**

THINK



Everything **Smart**

CONNECT



Everything **Connected**

ACT



Everything **Efficient**



Everything safe and secure



Easy to implement scalable system solutions



NXP Addresses 4 Major End Markets



Automotive

Safety, Electrification and Driver Interaction
System solutions innovation with OEMs
Increased content drives revenue growth



Industrial & IoT

Edge Processing, Connectivity and Security
Processing needs are transforming markets
Scalable solutions as a differentiator



Mobile

Virtualized Secure Transactions and Access

Continued demand for features - innovation

Growth driven by increased attach rate



Communication Infrastructure & Other

Capex-driven wireless infrastructure market
Secular growth due to new cellular standard



Accelerating Profitable Growth to 8-12% CAGR

Communication Industrial & IoT Automotive Mobile Infrastructure **50%** of Total 13% of Total 22% of Total 16% of Total

+9 to 14% 3-yr. CAGR

Leader in sensing, processing and control applications

+9 to 14% 3-yr. CAGR

Leader in connected edge processing

+8 to 10% 3-yr. CAGR

Leader in secure mobile wallet, access, and identification

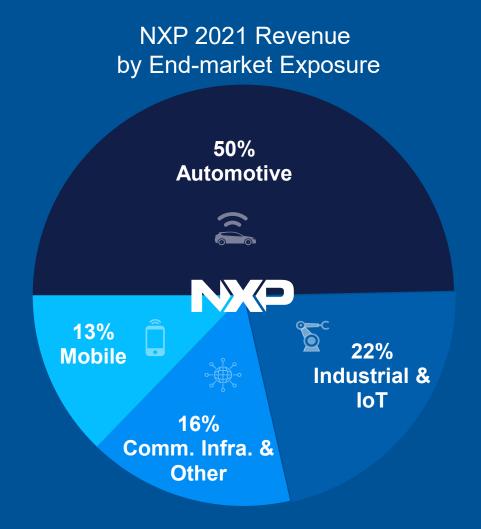
+2 to 6% 3-yr. CAGR

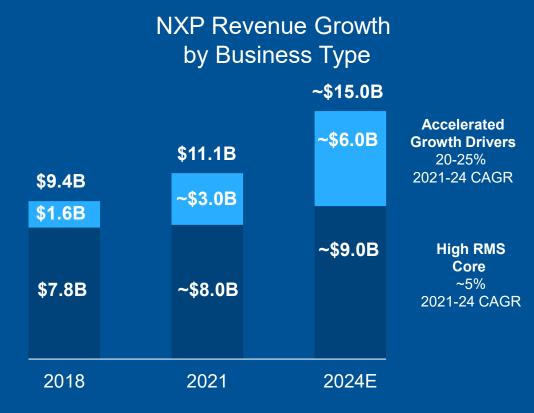
Leader in high-power RF power



o the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information relative to our Non-GAAP Financial Measures as are 3-year CAGR based on 2021 actuals through 2024 estimates percentages shown may not add to 100% due to rounding

Secular Growth Drivers Expected to Scale Rapidly





Accelerated Growth Drivers

Auto radar systems

Secure connected edge solutions

Auto domain and zonal processors

UWB secure access solutions

Auto electrification systems

RF Power for 5G infrastructure



Accelerating Secular Profitable Revenue Growth





2021

2024E

~**70**% CAGR ~**4**% CAGR

All growth rates are 3-year CAGR based on 2021 actuals through 2024 estimates
 The sum of the percentages shown may not add to 100% due to rounding



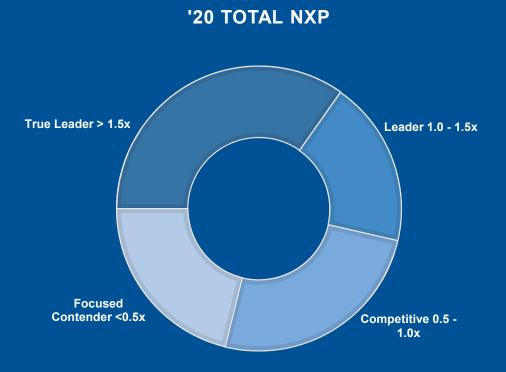
2021

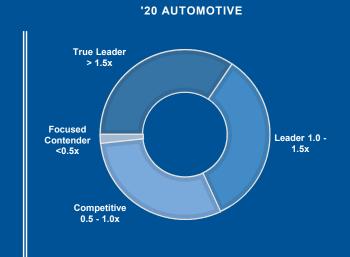


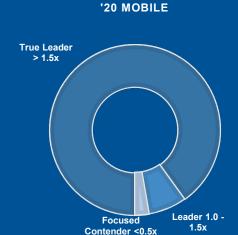
2024E

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All provide rates are 3-year CAGR based on 2021 actuals through 2024 estimates

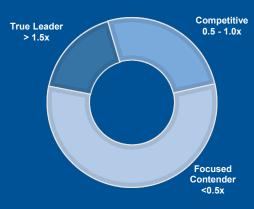
NXP End Market Relative Market Share ("RMS")



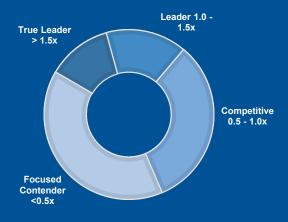




'20 INDUSTRIAL & IOT



'20 COMM INFRA & OTHERS



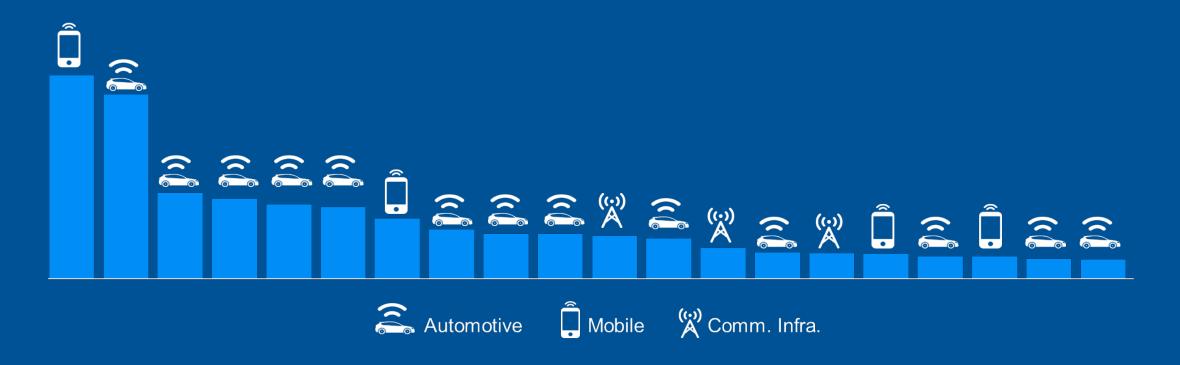
Source: NXP Semiconductors CMI Group, based on 2020 reported end market revenue and competitive positions

Relative Market Share (RMS) is defined as NXP market share as a percentage of the second largest competitor market share in defined serviceable addressable markets ("SAM")

Diverse End-Customer Base with High Barriers to Entry

Top 20 End-Customers < 45% of 2021 Revenue >25,000 Total Customers

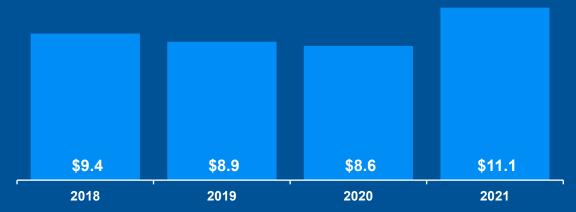
No 10% customers





Driving Profitable Growth in Excess of Addressable Market

As Reported Revenue Up 6% 3-yr. CAGR (\$B)

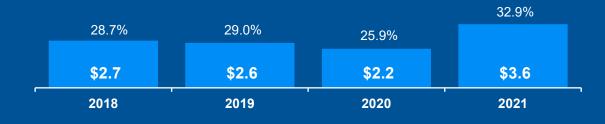


Non-GAAP Gross Profit / Non-GAAP Gross Margin Up 8% 3-yr. CAGR (\$B)



Non-GAAP Operating Profit / Non-GAAP Operating Margin
Up 10% 3-yr. CAGR (\$B)

Non-GAAP Free Cash Flow Down 15% 3-yr. CAGR (\$B)







Please refer to the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information relative to our Non-GAAP Financial Measures

Gross Profit, Gross Margin, Operating Profit, Operating Margin, Free Cash Flow(FCF), are all non-GAAP figures, 3-yr. CAGR reflect the period 2017 – 2020

²⁰¹⁸ Non-GAAP Free Cash Flow reflects the receipt of \$2 billion termination fee associated with terminated Qualcomm transaction

Annual Revenue by End Market (\$B)

Automotive Up 7% 3-yr. CAGR (\$B)

Industrial & IoT Up 10% 3-yr. CAGR (\$B)





Mobile Up 7% 3-yr. CAGR (\$B)

Communication Infrastructure & Other Down 1% 3-yr. CAGR (\$B)







Recent Quarterly Business Trends²

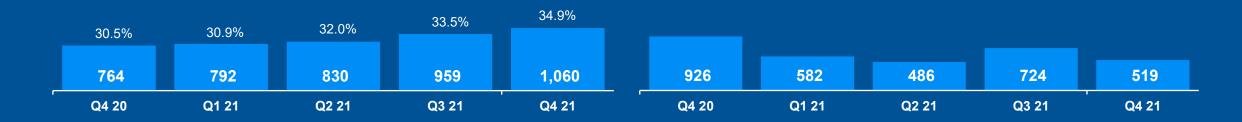
As Reported Revenue (\$M)

Non-GAAP Gross Profit / Non-GAAP Gross Margin



Non-GAAP Operating Profit / Non-GAAP Operating Margin





^{1.} Please refer to the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information relative to our Non-GAAP Financial Measures



^{2.} Gross Profit, Gross Margin, Operating Profit, Operating Marging Free Cash Flow are all non-GAAP figures.

Quarterly Revenue by End Market (\$M)







Debt Summary End of 4Q212

Debt Instrument	Sr. Unsecured Notes	Revolving Credit Facility													
Issue Date Maturity Date	May-16 Jun-23	Dec-18 Mar-24	Apr-20 May-25	Dec-18 Mar-26	Jun-19 Jun-26	Apr-20 May-27	Dec-18 Dec-28	Jun-19 Jun-29	Apr-20 May-30	May-21 May-31	Nov-21 Feb-32	May-21 May-41	Nov-21 Feb-32	Nov-21 Nov-51	Jun-19 Jun-24
Issued Amount (M) Book Value (M)	\$ 900 \$ 898	\$ 1,000 \$ 997	\$ 500 \$ 498					\$ 1,000 \$ 993	\$ 1,000 \$ 993		\$ 1,000 \$ 992	\$ 1,000 \$ 987		\$ 500 \$ 491	\$ 1,500 \$ -
Coupon	4.625%	4.875%	2.700%	5.350%	3.875%	3.150%	5.550%	4.300%	3.40%	2.50%	2.65%	3.25%	3.125%	3.250%	Libor + 125 bps
Rating Moody's Standard & Poor's Fitch	Baa3 BBB BBB-	NR NR NR													





Please refer to the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information relative to our Non-GAAP Financial Measures

For the fourth quarter, ended December 31, 2021, Interest expense, net of \$95 million is comprised of interest expense of \$96 million, less interest income of \$1 million. Interest expense, net is a component of Financial income (expense) of \$123 million as reported in the NXP Historic Financial Model file found on the Financial Information page. Historical information along with the calculation of TTM Adj. EBITDA/TTM net interest, can be found in the file referenced in footnote 1 on the P&L tab.

Working Capital Ratios²

DSO DPO 35 28 30 31 28 75 79 92 83 87 Q4 20 Q1 21 Q4 20 Q1 21 Q2 21 Q3 21 Q4 21 Q2 21 Q3 21 Q4 21 DIO Cash Conversion Cycle

> DSO = (91.25 x AR) / Revenue DPO = (91.25 x AP) / COGS

85

Q3 21

DIO = (91.25 x Inventory) / COGS Cash Conversion Cycle = DIO +DSO - DPO

31

Q4 20

32

Q1 21

31

Q2 21

33

Q3 21

88

Q2 21

78

Q4 20

15

81

Q1 21

83

Q4 21



24

Q4 21

Working capital ratios exclude the effect of the effect of purchase price accounting amortization effects on GAAP COGS;

^{2.} Please refer to the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information relative to our Non-GAAP Financial Measures

Guidance for the First Quarter of 2022

		GAAP		<u>Reconciliation</u>		Non-GAAP	-
	<u>Low</u>	Mid	<u>High</u>		Low	Mid	<u>High</u>
Total Revenue	3,025	3,100	3,175		3,025	3,100	3,175
Q-Q	0%	2%	4%		0%	2%	4%
Y-Y	18%	21%	24%		18%	21%	24%
Gross Profit	1,687	1,746	1,805	(31)	1,718	1,777	1,836
Gross Margin	55.8%	56.3%	56.9%		56.8%	57.3%	57.8%
Operating Income (loss)	785	834	883	(250)	1,035	1,084	1,133
Operating Margin	26.0%	26.9%	27.8%		34.2%	35.0%	35.7%
Financial income (expense)	(108)	(108)	(108)	(3)	(105)	(105)	(105)

NXP has based the guidance included in this release on judgments and estimates that management believes are reasonable given its assessment of historical trends and other information reasonably available as of the date of this release. Please note, the guidance included in this release solutions only and is subject to a wide range of known and unknown risks and uncertainties, many of which are beyond NXP's control. The guidance included in this release should not be regarded as representations by NXP that the estimated results will be achieved. Actual results may vary materially from the guidance we provide today. In relation to the use of non-GAAP financial information see the note regarding "Non-GAAP Financial Measures" below. For the factors, risks, and uncertainties to which judgments, estimates and forward-looking statements generally are subject see the note regarding "Forward-looking Statements." We undertake no obligation to publicly update or revise any forward-looking statements, including the guidance set forth herein, to reflect future events or circumstances.



^{1.} GAAP Gross Profit is expected to include Purchase Price Accounting ("PPA") effects, \$(14) million; Stock Based Compensation, \$(12) million; Other Incidentals, \$(5) million;

^{2.} GAAP Operating Income (loss) is expected to include PPA effects, \$(151) million; Stock Based Compensation, \$(89) million; Restructuring and Other Incidentals, \$(10) million;

^{3.} GAAP Financial Income (expense) is expected to include Other financial expense \$(3) million;

^{4.} Net cash paid for income taxes related to on-going operations is expected to be approximately \$(125) million;

^{5.} Non-controlling interest is expected to be approximately \$(9) million;

^{6.} Weighted average diluted share count is expected to be approximately 266 million.

Updated Financial Model

NXP growth

Non-GAAP gross margin

Non-GAAP R&D

Non-GAAP SG&A

Non-GAAP operating margin

Non-GAAP cash taxes

Non-controlling interest

Net capex

Stock based compensation

Non-GAAP free-cash flow

DSO

DPO

DIO

2021 - 2024E

+8 to 12%

55 to 58%

~16%

~7%

32 to 36%

'22:~15%; '23; ~18%; '24; ~18%

\$35M to \$45M

6 to 8%

'22: \$380M; '23: \$410M; '24: \$440M

Target 25% of revenue

~30 Days

~75 Days

~95 Days



^{1.} Please refer to the NXP Historic Financial Model file found on the Financial Information page of the Investor Relations section of our website at www.nxp.com/investor for additional information relative to our Non-GAAP Financial Measures

Growth rates are compound annual growth rates from 2021 through 2024E; individual annual growth rates will vary across the horizon

^{3.} All percentages are as a percent of revenue, and assume an annual value, quarter to quarter values will vary

Annual Financial Reconciliation (GAAP to non-GAAP)

(\$ in millions, unless otherwise stated)	2018	2019	2020	2021
Total Revenue	9,407	8,877	8,612	11,063
GAAP Gross Profit	4,851	4,618	4,235	6,067
Gross profit adjustments	(129)	(131)	(165)	(138)
Non - GAAP Gross Profit	4,980	4,749	4,400	6,205
GAAP Gross Margin	51.6%	52.0%	49.2%	54.8%
Non-GAAP Gross Margin	52.9%	53.5%	51.1%	56.1%
GAAP Operating income (loss)	2,710	641	418	2,583
Operating income adjustments	11	(1,932)	(1,810)	(1,058)
Non - GAAP Operating income (loss)	2,699	2,573	2,228	3,641
GAAP Operating Margin	28.8%	7.2%	4.9%	23.3%
Non-GAAP Operating Margin	28.7%	29.0%	25.9%	32.9%
GAAP Financial income (expense)	(335)	(350)	(417)	(403)
Financial income adjustments	(159)	(85)	(60)	(38)
Non - GAAP Financial income (expense)	(176)	(265)	(357)	(365)



Annual Cash Flow Overview (\$M)

(\$ in millions, unless otherwise stated)	2018	2019	2020	2021
Net cash provided by (used for) operating activities	4,639	2,373	2,482	3,077
Net cash provided by (used for) investing activities	(522)	(2,284)	(418)	(934)
Net cash provided by (used for) financing activities	(4,597)	(1,831)	(835)	(1,585)
Effects of changes in exchange rates on cash position	(8)	(2)	1	(3)
Increase (decrease) in cash and cash equivalents	(758)	(1,744)	1,230	555
Cash and cash equivalents at beginning of the period	3,547	2,789	1,045	2,275
Cash and cash equivalents at end of period	2,789	1,045	2,275	2,830
Net cash provided by (used for) operating activities	4,639	2,373	2,482	3,077
Net capital expenditures on property, plant and equipment	(610)	(503)	(388)	(766)
Non-GAAP free cash flow	3,759	1,870	2,094	2,311
Trailing 12-month Non-GAAP free cash flow as a percentage of Revenue	40%	21%	24%	21%



Annual Adjusted EBITDA (\$M)

(\$ in millions, unless otherwise stated)	2018	2019	2020	2021
Net income (loss)	2,258	272	80	1,906
Reconciling items to adjusted net income				
Financial (income) expense	335	350	417	403
(Benefit) provision for income taxes	176	20	(83)	272
Depreciation	478	518	547	551
Amortization	1,509	1,529	1,441	711
Adjusted net income	4,756	2,689	2,402	3,843
Reconciling items to adjusted EBITDA				
Results of equity-accounted investees	(59)	(1)	4	2
Purchase accounting effect on inventory	-	8	17	-
Restructuring	6	28	78	1
Stock-based compensation	314	346	384	353
Merger-related costs	(1,848)	33	8	-
Other incidental items	(18)	(3)	(101)	33
Trailing 12-month Adjusted EBITDA	3,151	3,100	2,792	4,232
1) Excluding amortization related to other incidental items	-	-	8	-



Quarterly Financial Reconciliation (GAAP to non-GAAP)

(\$ in millions, unless otherwise stated)	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021
Total Revenue	2,507	2,567	2,596	2,861	3,039
GAAP Gross Profit	1,288	1,355	1,422	1,583	1,707
Gross profit adjustments	(38)	(37)	(34)	(34)	(33)
Non - GAAP Gross Profit	1,326	1,392	1,456	1,617	1,740
GAAP Gross Margin	51.4%	52.8%	54.8%	55.3%	56.2%
Non-GAAP Gross Margin	52.9%	54.2%	56.1%	56.5%	57.3%
GAAP Operating income (loss)	463	492	573	711	807
Operating income adjustments	(301)	(300)	(257)	(248)	(253)
Non - GAAP Operating income (loss)	764	792	830	959	1,060
GAAP Operating Margin	18.5%	19.2%	22.1%	24.9%	26.6%
Non-GAAP Operating Margin	30.5%	30.9%	32.0%	33.5%	34.9%
GAAP Financial income (expense)	(137)	(87)	(100)	(93)	(123)
Financial income adjustments	(47)	-	(9)	1	(30)
Non - GAAP Financial income (expense)	(90)	(87)	(91)	(94)	(93)

Other Information for Q4 2021:

- PPA effects: (\$155M)
- Restructuring: -
- Stock-based compensation: (\$88M)
- Other incidentals: (\$10M)
- Foreign exchange loss: (\$1M)
- Loss on extinguishment of debt: (\$22M)
- Other financial expense: (\$7M)



Quarterly Cash Flow Overview (\$M)

(\$ in millions, unless otherwise stated)	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021
Net cash provided by (used for) operating activities	1,029	732	636	924	785
Net cash provided by (used for) investing activities	(163)	(181)	(189)	(248)	(316)
Net cash provided by (used for) financing activities	(2,165)	(979)	619	(1,280)	55
Effects of changes in exchange rates on cash position	8	(5)	2	(3)	3
Increase (decrease) in cash and cash equivalents	(1,291)	(433)	1,068	(607)	527
Cash and cash equivalents at beginning of the period	3,566	2,275	1,842	2,910	2,303
Cash and cash equivalents at end of period	2,275	1,842	2,910	2,303	2,830
Net cash provided by (used for) operating activities	1,029	732	636	924	785
Net capital expenditures on property, plant and equipment	(103)	(150)	(150)	(200)	(266)
Non-GAAP free cash flow	926	582	486	724	519
Trailing 12-month Non-GAAP free cash flow	2,094	2,307	2,453	2,718	2,311
Trailing 12-month Non-GAAP free cash flow as a percentage of Revenue	24%	25%	25%	26%	21%



Quarterly Adjusted EBITDA (\$M)

(\$ in millions, unless otherwise stated)	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021
Net income (loss)	320	364	406	526	610
Reconciling items to adjusted net income					
Financial (income) expense	137	87	100	93	123
(Benefit) provision for income taxes	5	40	65	95	72
Depreciation	139	132	135	139	145
Amortization	177	209	170	167	165
Adjusted net income	778	832	876	1,020	1,115
Reconciling items to adjusted EBITDA					
Results of equity-accounted investees	1	1	2	(3)	2
Restructuring	38	-	1	-	-
Stock-based compensation	89	91	93	81	88
Other incidental items	1	11	4	8	10
Adjusted EBITDA	907	935	976	1,106	1,215
Trailing 12-month Adjusted EBITDA	2,792	3,087	3,546	3,924	4,232
Excluding amortization related to other incidental items	2	-	-	-	-



NXP Investment Thesis



Market leader with strong revenue growth



Proven financial model with resilient profitability



Reliable capital return policy of robust free cash flow

